

TESTIMONY INTERNSHIP PROGRAM AVA WEALTH CONSULTANCY

NUR FATIHAH BINTI RASHID

24.06.2018 – 24.07.2018



ABOUT ME



➤ NUR FATIMAH BINTI RASHID

• 24.09.1997

➤ JOHOR BAHRU, JOHOR

➤ DIPLOMA IN ISLAMIC BANKING
AND FINANCE

➤ SULTAN IDRIS SHAH
POLYTECHNIC

➤ "HELP OTHERS ACHIEVE THEIR
DREAMS AND I WILL ACHIEVE
MINE"

WHAT I DO AND I LEARN DURING INTERNSHIP

- Introduction to Financial Planner
- Learn Takaful Product
- Learn GETBIS & e-Submission
- Review Session
- Learn NLP
- Learn on Sales Cycle
- Take Takaful Basic Examination
- Learn communication skill to approach Prospect
- Doing a field work



WHAT I DO AND I LEARN DURING MORNING AND NIGHT MEETING

- Get to know senior agent and new agent
- Sharing past experience insurance agent lifestyle
- Discussion on the cases
- Q&A Session for ask uncertain questions
- Motivation talk by GSM and OA



Morning Meeting



Night Meeting

ICE BREAKING





VISIT UTM, JOHOR

1ST WEEK TRIP



TAKAFUL BASIC EXAMINATION



2ND WEEK TRIP

- CASH FLOW
- FOREST CITY
- LEGOLAND
- PUTERI HABOUR

CASH FLOW



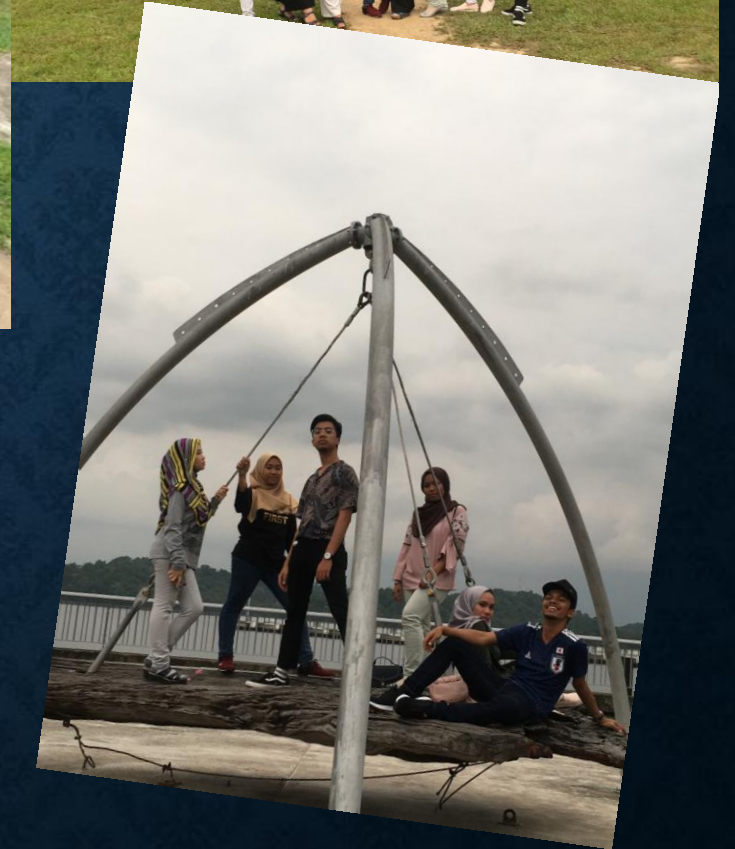
FOREST CITY



LEGOLAND



PUTERI HABOUR



3RD WEEK TRIP

- SG YONG PENG
- SG BUKIT GAMBIR (S&G WEALTH CONSULTANCY)
- SG MALURI
- GO TO OPEN HOUSE'S FATIN
- GREAT EASTERN HEADQUARTERS
- BANK NEGARA MALAYSIA
- WATERFALL GUNUNG PULAI

SG YONG PENG & S&G BUKIT GAMBIR



SG MALURI



FATIN NAJIAH'S HOUSE



GREAT EASTERN HQ



BANK NEGARA MALAYSIA



Mata Wang Kertas Dunia
World Currency Notes



WATERFALL GUNUNG PULAI



4TH WEEK TRIP

- BANK ATTACK AND BOOTH PROJECT
- BOOTH CAMP
- FUN FAIR TIME

BANK AND MARKET ATTACK





BOOTH CAMP



SG BATU PAHAT

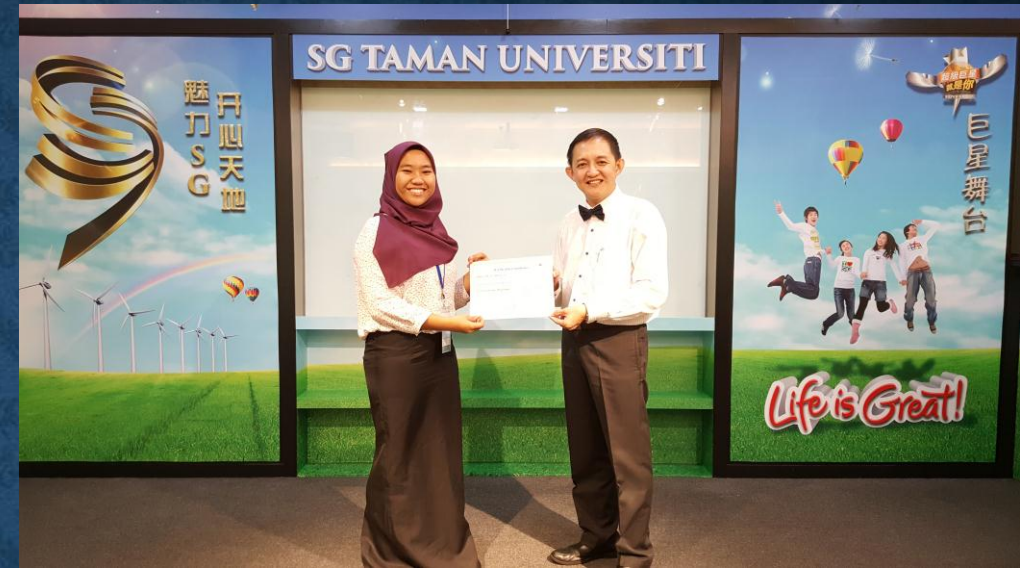




FUNFAIR TIME!!



GRADUATION!!

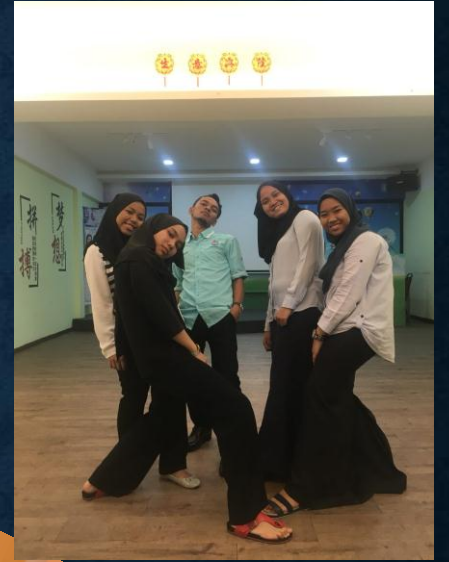




SUPERDAY!



OUR SWEET MEMORIES!!



LEGEND WEYH!



AVA WEALTH CONSULTANCY'S FAMILY



UNTUK READER: :P

- This internship programme is very effective and create job opportunity to build our own career.
- This industry give you freedom of time, career advancement, job satisfaction, growing industry and clear career pathway.
- The internship will expose you to the benefits of Takaful in life.
- This industry encourage us to be more friendly with others.
- Last, we are selling concept, not product.

ACKNOWLEDGEMENT

- Highest appreciation and big thank you to Mr Andy and Miss Violet for the guidance and knowledge about the career path that I am looking for. Same goes to the hospitality provided during the internship programme.
- I really enjoyed my time here. Although it quite packed and intensive, it makes me energetic as the programme really great and I learnt many things.
- Everyday here is a positive day plus I have been surrounded with positive and cooperation environment and team member. To all the main power, Amir, Ain and Farah, you did a very good job.
- Thank you so much too to both of my parent for allowing, believe and support me in every path that I chose.
- Last but not least, to my batch member (Internship H), it is a nice journey and experience to know all of you. I explore many things with you. Hope our friendship will never end. All of you a very great!

I GREAT, YOU GREAT, WE GREAT!

APPRECIATION POST



* ANDY LIM WEE
KEAN



* VIOLET LEE YEN
PING

**DONE MY STORY!
NOW YOUR TURN!**

OUR TIME IS NOW! ITS START NOW!