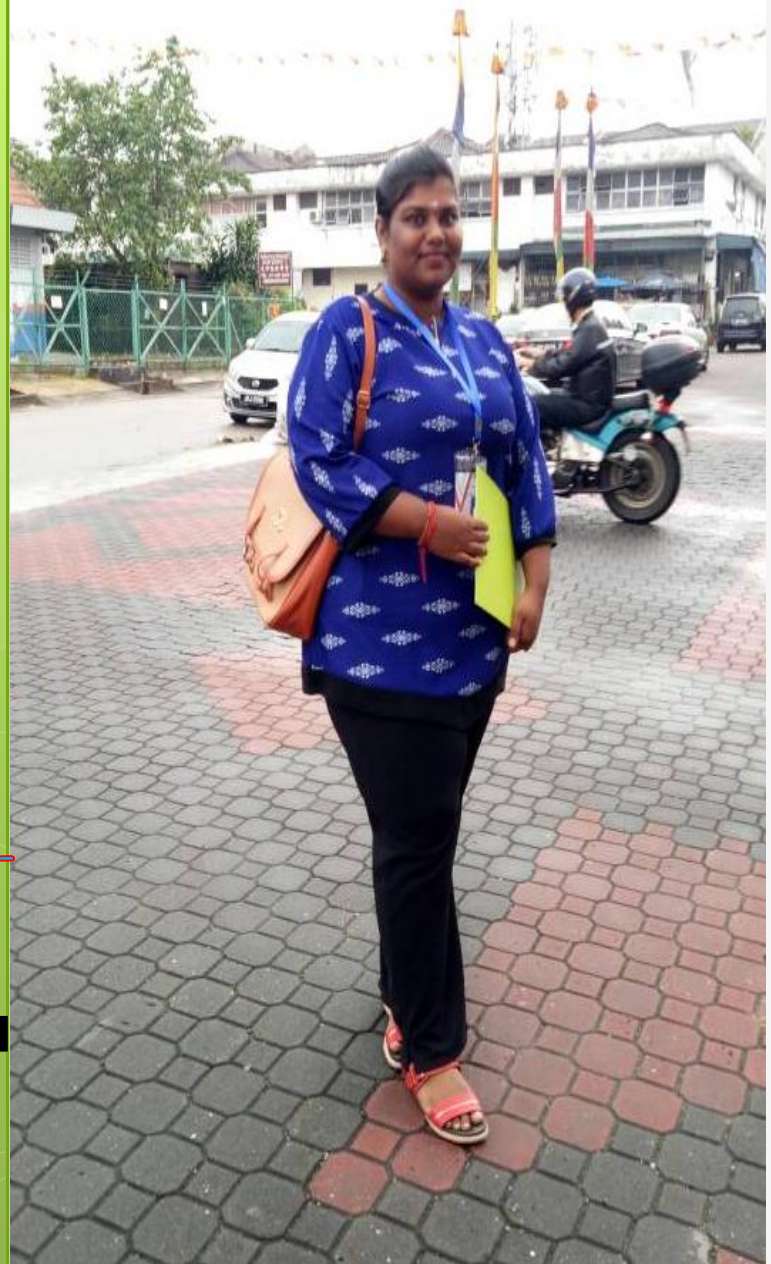
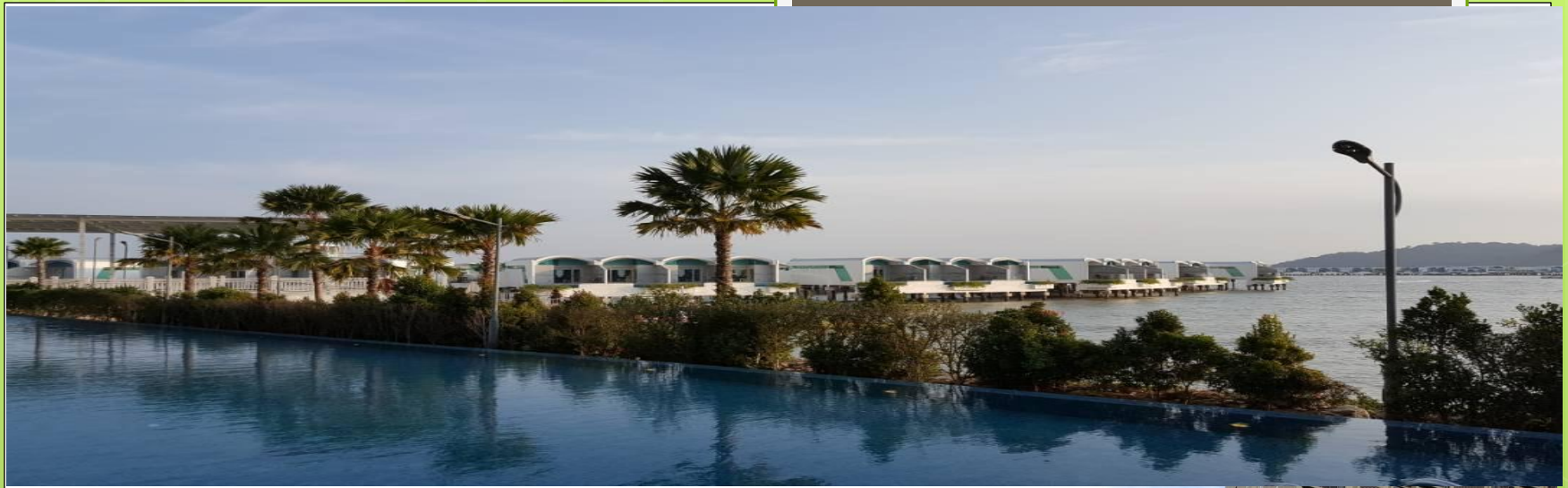


VOLUNTEERING INTERNSHIP INTENSIVE TRAINING

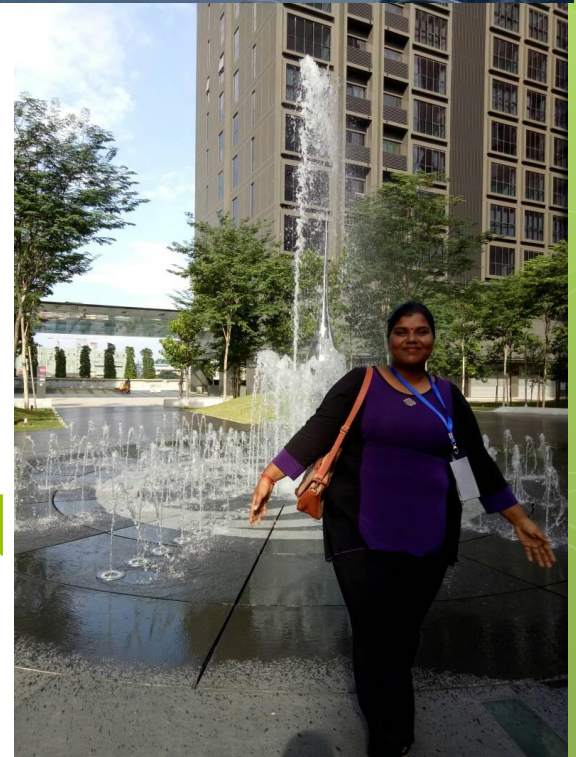
TESTIMONIAL

**BY: MAGESWARY D/O ALAGUMALAI
3 JULY TO 4 AUGUST 2017**





MAGESWARY D/O
ALAGUMALAI
FROM JITRA, KEDAH
GRADUATED FROM UNITAR
BACHERLOR OF EDUCATION
(COUNSELLING) HONS



FIRST DAY IN MENARA PELAGI WITH NEW FRIENDS



MY HOPE

- ◉ when i first joined this training, i hope to learn more about insurance. before this, i have no idea about insurance.
- ◉ I would like to educate others about how important to have a protection in their life. I Want To Help Others To Understand This Too.
- ◉ From this training, I hope to improve my life and have a better future.

ITINERARY :

4	5 Jul 2017 Wednesday	1) SG Bumi Morning meeting (GETB, 9:30am-11:00am): Get to know 1 agent or officer 2) Assignment 1: "My Dream Board" 3) Explain on "Agent Preparation Check List" 4) Ice Breaking Games	Andy Lim Andy Lim Wong Chen Chau & Safwan & Violet
5	6 Jul 2017 Thursday	1) SG Taman U Morning Meeting (GELM, 8:30am-10:00am)/ "Family Takafu" 2) GELM Kluang PEP Y1 M2 (Mandarin) 9am-5pm 3) GETB Takaful Products: "ILP Basic Plan i-Great Damai & its Riders" 4) SG Nusa Booth Project Weekly Meeting	Violet Lee Andy Lim Joseph Wong
6	7 Jul 2017 Friday	1) Class monitor review 2) The Basic of Financial Planning 3) Risk Management Technique	Wong Chen Chau Andy Lim Andy Lim
7	8 Jul 2017 Saturday	1) GETB members: Sultan Abu Bakar Mosque/ Zoo/ JBCC Visit 2) GELM members: SR JB Mandarin MIP at Thistle Hotel 3) R&F Princess Cove, Danga Bay, Mahkota Sultan visit 4) Nasi lemak dinner at Restoran Mana Lagi	Andy Lim Andy Lim Andy Lim Andy Lim
8	9 Jul 2017 Sunday	1) Cashflow Game (10am-2pm) 2) Free day	Andy Lim
9	10 Jul 2017 Monday	1) Protection Planning: TPD, Income Replacement, Family Security, Medical 2) Debt Cancellation Planning 3) Saving & Investment Planning	Cheng Chian Yan Fong Cheng Chian Yan Fong Cheng Chian Yan Fong

ITINERARY :

10	11 Jul 2017 Tuesday	1) GETB members: GETB product knowledge: ILP Riders, Iqra, Mega 2) GELM members: GELM Product Knowledge: SPE2, CIBR, SEPOC 3) SG Taman U Weekly meeting (GELM, 7:30pm-9:30pm)	Joseph Wong Violet Lee
11	12 Jul 2017 Wednesday	1) Relationship Account: "Liability Employee" vs "Asset Employee" 2) PCE & CEILLI & TBE discussion session	Andy Lim Andy Lim
12	13 Jul 2017 Thursday	1) Sales kit & name tag 2) PCE & CEILLI & TBE self study 3) Mission Statement in My Dream Board 4) PCE & CEILLI & TBE discussion session	Andy Lim Class Monitor Andy Lim Andy Lim
13	14 Jul 2017 Friday	1) Sales Cycle: Relax 2) Project 100 3) GE JB MDRT Talk 4) Movie treat: Lucy	Andy Lim Andy Lim Andy Lim Andy Lim
14	15 Jul 2017 Saturday	1) SR OOP for GELM members 2) Pasar Taman U open conversation with stranger 3) Free day	
15	16 Jul 2017 Sunday	1) Sight seeing learning trip: Forest City, Kota Iskandar, Puteri Harbour, Legoland. 2) SR OOP for GELM members	Andy Lim
16	17 Jul 2017 Monday	1) Sales Cycle: Disturb, Release, Close 2) Role Play: Disturb 3) Coach 60 4) SG Bumi Weekly Meeting (GETB, 8:00pm-10:00pm)	Andy Lim Andy Lim

ITINERARY :

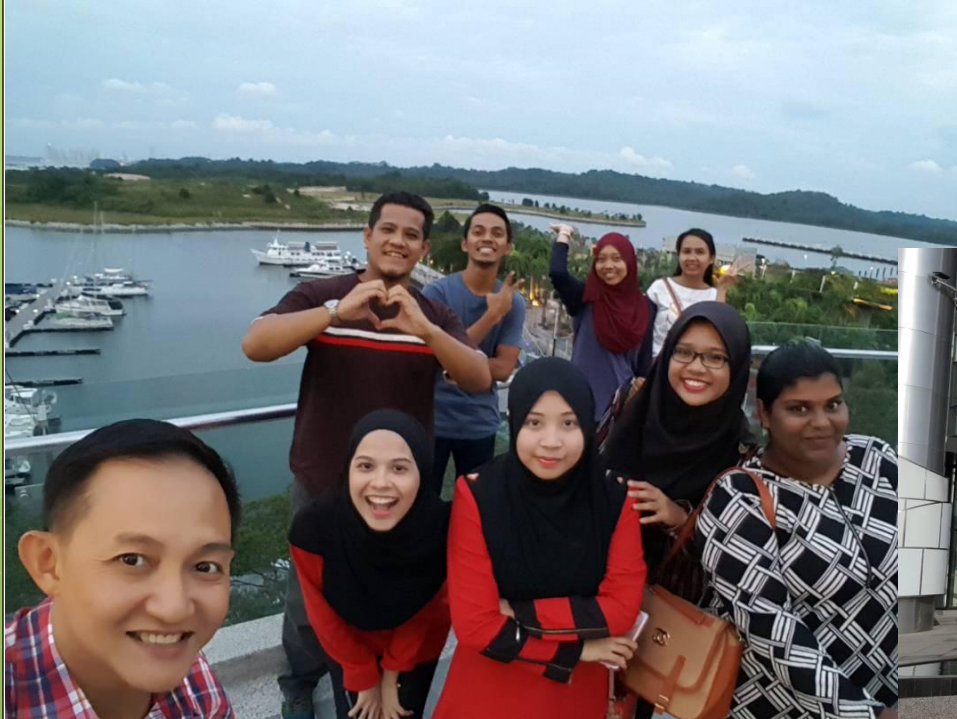
15	16 Jul 2017 Sunday	1) Sight seeing learning trip: Forest City, Kota Iskandar, Puteri Harbour, Legoland. 2) SR COP for GELM members	Andy Lim
16	17 Jul 2017 Monday	1) Sales Cycle: Disturb, Release, Close 2) Role Play: Disturb 3) Coach 60 4) SG Bumi Weekly Meeting (GETB, 8:00pm-10:00pm)	Andy Lim Andy Lim
17	18 Jul 2017 Tuesday	1) Sales Presentation with Your Sales Kit 2) Role Play 3) SG Taman U Weekly meeting (GELM, 7:30pm-9:30pm)	Andy Lim Andy Lim
18	19 Jul 2017 Wednesday	1) Getbis/Gelsis & eSubmission 2) Claim experience & mission to be a good servicing agent 3) Group Assignment discussion & powerpoint preparation	Violet Lee Violet Lee Wong Chen Chau

ITINERARY :

19	20 Jul 2017 Thursday	1) GELM members: GELM Product Knowledge: GVC & GEVC 2) GETB members: Role Play: ABCD Comprehensive Takaful 3) Assignment 2: Recruiting powerpoint compilation 4) MLTA vs MRTA concept, OCBC Housing Loan Referral Program & GE-OCB	Joseph Wong Gordon Ng Moo Wei Ming
20	21 Jul 2017 Friday	1) GETB members: Remaining of GETB products 2) GELM members: Remaining of GELM products 3) GELM members: Meeting with SG Tmn U Sarawak members	Joseph Wong Violet Lee
21	22 Jul 2017 Saturday	1) Free morning 2) Mandarin speaking members: New York Hotel Super Day 3) BM speaking members: GE JB Raya Super day 4) Visit Syiqqa's open house	
22	23 Jul 2017 Sunday	1) Pasar Taman U open conversation with stranger 2) Movie treat: Inception 3) Free day	
23	24 Jul 2017 Monday	1) Business entities & its potential risk: Sole Proprietor, Partnership, Sdn Bh 2) Trust: Insurance Trust & Business Succession Trust & Private Trust 3) Keyman Liability Cancellation Program & Keyman Insurance 4) SG Bumi Weekly Meeting (GETB, 8:00pm-10:00pm)	Andy Lim Andy Lim Andy Lim
24	25 Jul 2017 Tuesday	1) How to introduce yourself with your name card 2) Types of credit card 3) Will /Wasiyyah writing/ Grant of Probate & Letter of Administration 4) SG Taman U Weekly meeting (GELM, 7:30pm-9:30pm)	Andy Lim Andy Lim Andy Lim

ITINERARY :

25	26 Jul 2017 Wednesday	1) Direct Approaching Skills & Role Play 2) UTM Approach or Shop Approach 3) General insurance - Car Ins, Travel PA, PA	Joseph Wong Joseph Wong, Chua Ai Jiun, Tee May Chee Violet Lee
26	27 Jul 2017 Thursday	1) Visit KL GE HQ, PJ Icon City & Melaka	Andy Lim
27	28 Jul 2017 Friday	1) Recruitment To Success 2) Agent maintenance & promotion criteria 3) PRSTPm & RTMM	Andy Lim Andy Lim Andy Lim
28	29 Jul 2017 Saturday	1) Cashflow Game (10:00am-1:00pm) 2) Visit Aeon Tebrau & Austin Suites: swimming (6:00pm-12:00am)	Andy Lim Andy Lim
29	30 Jul 2017 Sunday	1) Sight Seeing: Tanjung Piai & Kukup Visit (10:30am-5:00pm) 2) Tee May Chee house visit	Andy Lim Andy Lim
30	31 Jul 2017 Monday	1) NLP-Master Your Destiny 2) Farewell buffet lunch at Double Tree By Hilton Hotel JB 3) Assignment 3: Testimonial 4) SG Bumi Weekly Meeting (GETB, 8:00pm-10:00pm)	Andy Lim Andy Lim Andy Lim
31	1 Aug 2017 Tuesday	1) NLP-Master Your Destiny 2) SG Tmn U Weekly Meeting (GELM, 7:30pm-9:30pm)	Andy Lim
32	2 Aug 2017 Wednesday	1) Share Investment 2) REIT, Unit Trust/ Mutual Fund Investment 3) Candidate Presentation: Dream Board & Testimonial	Lewis Tee Andy Lim Andy Lim
33	3 Aug 2017 Thursday	1) SG Taman U Morning Meeting (GELM, 8:30am-10:00am) 2) Certificate presentation ceremony & best candidate award 3) Candidate Presentation: Dream Board & Testimonial	Andy Lim Andy Lim



● Appreciation

- Thank you so much to Mr Andy and Ms Violet for giving me such opportunity to be a part of this industry, for putting trust and for giving out a ton of knowledge.
- I do feel motivated and confidence about my future career.
- I honestly enjoyed this training, it was so packed and intensive yet so fun that I feel so energetic.

