

Internship program and financial planning training



TESTIMONIAL BY:

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My Details:

- ▶ Ahmad Firdaus bin Arbi
- ▶ From Senai, Johor Bahru
- ▶ Last year studied at Ungku Omar Polytechnic
- ▶ Pursue in Diploma Finance and Banking



What i had learn during my internship

- ▶ Learn about Great Eastern Takaful product and information.
- ▶ Learn how to use Getbis,E-submission and CFF form.
- ▶ Learn about sales cycle.
- ▶ Gain knowledge from senior and their secret skills.
- ▶ Learn how to handle an objection.
- ▶ Learn how to present the sales kit well.
- ▶ Improve my communication skills.
- ▶ Attend Monday weekly night meeting.
- ▶ Pass TBE exam.

Ice
breaking



Getbis n esub



During Internship

Senior speech



Review session



Weekly meeting



Visit new places

- ▶ UTM
- ▶ Princess Cove
- ▶ Puteri Harbour
- ▶ M city
- ▶ Head Quarters Great Eastern, jln Ampang
- ▶ Forest City
- ▶ Legoland
- ▶ Country Garden
- ▶ Super group Nusa
- ▶ Great Eastern Seremban



Forest city



m city



Princess cove



legoland



Princess cove



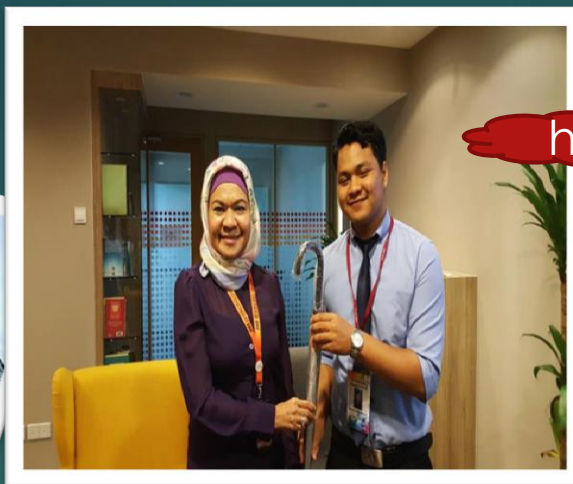
Visit new places



utm



nusa



Visit great eastern
and super group hq
and branch



For those who see my slide

- ▶ This internship program is usefull and create job opportunity to build your own career.
- ▶ This industries give you an freedom of time.
- ▶ This internship will give you knowledge about takaful that important to you.
- ▶ This program will improve your handling and communication skill.
- ▶ This industries encourage you to be more friendly.

Thank You

- ▶ Special thank you to Mr Andy and Miss Violet for showing me the path that i'm looking for.
- ▶ Also thanks to senior that always guide and taught us some secret skills.
- ▶ Thanks to my family because always encourage and support me what ever i do.
- ▶ From this training i set my goal and i see bright future ahead.

