



# AVA Testimonial

Industrial Training  
(12 July 2021 – 01 October 2021)



**AIN NORFITHRIYAANI BINTI AMRAN**

**Universiti Teknologi Malaysia  
Bachelor in Industrial Mathematics  
( 3 Months of Internship Period)**

# Table of Contents

01 Introduction

02 Training Scopes

03 Things Learned

04 Experience  
and Activities

05 Conclusion

01

02

03

04

05

06



01

# INTRODUCTION

# Introduction

AVA Wealth Consultancy is a wealth planner that can assist clients in determining the best financial solutions based on clients' financial solutions, aspirations, and risk appetite.

## Objectives:

- ❑ To accomplish clients' life goals
- ❑ To take away clients' financial worries

01

02

03

04

05

06



02

# TRAINING SCOPE

# Training Scopes

Data Collecting  
and Sorting



Data Analysis



Graph  
Constructing



Wealth Financial  
Planning



01

02

03

04

05

06



01

02

03

04

05

06



03

THINGS  
LEARNED







# Things Learned

01

02

03

04

05

06



## Communication Skills



Trained me to communicate well with other people for self-improvement.

## Teamwork Ability



Enhance the teamwork skills with team members and it can indirectly strengthen the relationship with each other.



## Time-Management



Taught me how to manage time effectively by finishing tasks given on time.

## New Knowledge



Learned many things about financial planning and company's product.



01

02

03

04

05

06



04

# EXPERIENCES & ACTIVITIES



# Online Seminar

**SUPER GROUP**  
NATIONWIDE TAKAFUL

Usaha Tangga  
Kejayaan

GM MOHD ROSLI  
BIN AWANG

Morning Meeting  
Monday 19/07/2021  
9:30AM - 11:00AM

zoom

SUPER GROUP NATIONWIDE TAKAFUL

**INCOME  
PROTECTION  
PLANNING**

Special Appointment  
U.M. NABIL

29/09/2021 (WEDNESDAY)  
8:00 PM - 10:00 PM

zoom

**HOW TO EXPLORE  
QUALITY MARKET**

U.M. Nur Sazida  
U.M. Nur Sazida  
Team SG Public Takaful Agency

9:30AM - 11:00 AM  
09-AUG 2021  
ZOOM MEETING APPS

SG TAKAFUL NATIONWIDE

*Claim  
Experience*

MUHAMAD WAFI BIN ABDUL WAHID  
Monday, 16th August 2021  
09:30am - 11:00am

zoom

SEKARANG  
MACAM MANA?  
2.0

By AMIM NAZIRUL AKMAL

7/09/2021  
9:30 AM - 11:00 AM  
ZOOM CLOUD MEETING

SUPER GROUP NATIONWIDE TAKAFUL

**BEST  
CAREER  
FOR FRESH  
GRADUATES**

By AMIM NAZIRUL AKMAL

7/09/2021  
9:30 AM - 11:00 AM  
ZOOM CLOUD MEETING

**CRITICAL  
ILLNESSES  
IN INTERNAL  
MEDICINE**

DR MICHELLE LIANG HUI FEN

MORNING MEETING  
MONDAY 20.09.21  
9:30 AM

zoom

SUPER GROUP NATIONWIDE TAKAFUL

**FAMILY  
MEDICAL  
PLANNING**

By U.M. HAZMAN STAMIM

21/08/2021  
9:30 AM - 11:00 AM  
ZOOM CLOUD MEETING

01

02

03

04

05

06



# Daily Planner

01

02

03

04

05

06



**Daily Planner @  
Work SG TKF TMN U**

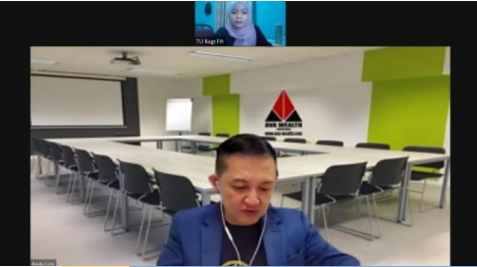
09.55 AM : ZOOM ROOM OPEN TO JOIN  
10.00 AM : SHORT BRIEFING BY CONDUCTOR & TAKE PICTURE  
10.05 AM : SHARING THING TO DO PLANNING  
10.15 AM : PLANNERS @ WORK START  
11.30 AM : REVIEW SESSION & TAKE PICTURE  
12.00 PM : END & LEAVING MEETING

1 PREPARE TASK TO DO CHECKLIST  
2 GET READY YOUR IPAD WITH ZOOM  
3 CHARGE HP & PRACTICE SALES SCRIPTS

**ID 871 3353 1721** PASSWORD : TKF@2021



# AVA Coaching



01

02

03

04

05

06



# AVA Interns Farewell

01

02

03

04

05

06



AVA Batch U Interns: Jasper, Fifi, Nisa & Hanani



01

02

03

04

05

06



05

CONCLUSION



# Conclusion

I have learned a lot of new things especially regarding to good financial planning. Before this, I never cared about financial planning and it wasn't too important, yet it required me to learn and cultivate an interest in myself about financial planning. I was very lucky to be able to learn new things and so many important knowledge and invaluable that I gained along my internship.

So that I believe for those who are really interested to be a good financial planner and want to explore more about this career, very recommend to join AVA Wealth Consultancy.

01

02

03

04

05

06







# Thanks!

The strength does not come from  
physical ability, but it comes from a  
spirit that never gives up!

Success is a journey, not a  
destination!



01

02

03

04

05

06

