

Testimony Internship Program AVA Wealth Consultancy

NORLINA BINTI MUHAMAD
NORDIN

04-04/04-05

“2018”



AVA Wealth Consultancy



SUPER GROUP



Great
Eastern
TAKAFUL

Hello! I am **Norlina Binti Muhamad Nordin**.

Bachelor Holder in **Industrial Relation** (Hons) at Universiti Malaysia Sabah.

I was born in **Tawau, Sabah**.

Get know this Insurance Industry through **SL1M CAREER FAIR** at UMS.

AVA WEALTH CONSULTANCY

My first week during Internship

Touch down at Senai
airport at 10.45pm
04/04/18



05/04/18
Report at **AVA Wealth**
Consultancy
- Coaching season with my
boss **Mr. Andy** and his wife
Mrs. Violet



Weekend Trip

- UTM
- Mahkota Johor
- Danga Bay Mall
- Puteri Harbour



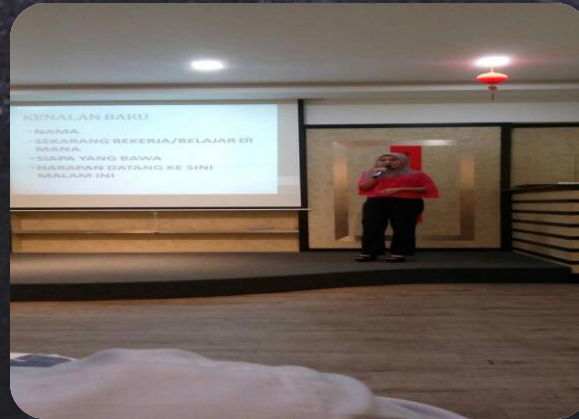
Weekend Trip

- UTM
- Mahkota Johor
- Danga Bay Mall
- Puteri Harbour



Weekly meeting SG

- Get to know senior agent
- Sharing past experience insurance agent lifestyle
- Discussion on the cases
- Motivation talk by GSM and OA



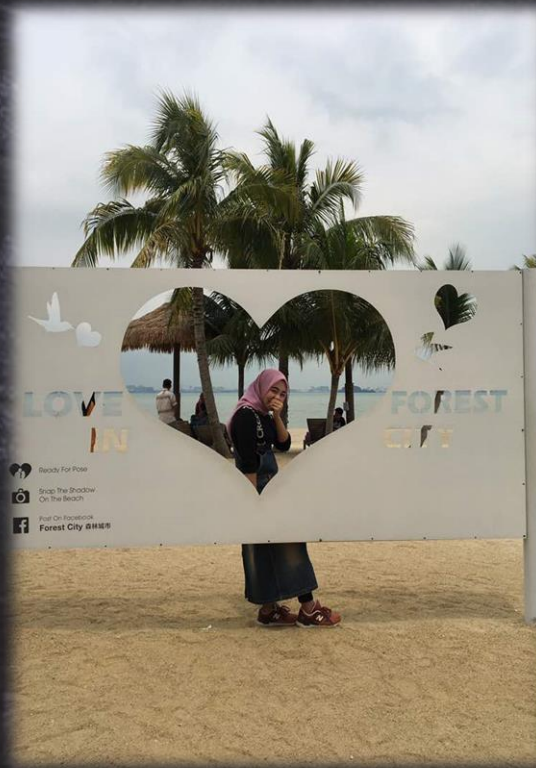
Class Training Season

- Introduction to Financial Planner
- Learn Takaful Product
- Learn GETBIS & e-Submission
- Learn NLP
- Learn on Sales Cycle
- Learn Property & Investment
- Doing a field work



2nd Trip

- Forest City
- Legoland
- Bazar Karat
- Paradigm Mall





Super Day Event



SOUTHERN REGION 1ST QUARTER SUPER DAY 28 APRIL 2018



AVA WEALTH
CONSULTANCY
FAMILY





Kesayangan sia



APPRECIATION

EXCELLENCE AWARD

@LJUBLJANA & ZAGREB



It's such a blessing and grateful to get to know **Mr. Andy** which is a sporting boss that I ever met.

From this training, I do feel motivated to help others and confidence about my future career. Besides, I can enhance my skill as well as gain experience for the future development of myself.

I would like to thank to **Mr. Andy** and his wife **Mrs. Violet** and all the main power that provide me never ending support, guidance, and knowledge sharing.

I am very happy being surrounded with **positive influence** at **Southern Region** that are willing to contribute, sharing experience, giving knowledge to all the internship members.

After going through the Internship Program by AVA Wealth Consultancy, I gain so many knowledge, soft skill and also confidence to talk with the stranger.

Lastly, I decide to be **Full Time Agent**