

### INTRODUCTION:

- NURSHAFINA BINTI AHMAD SOFIAN
- FROM IPOH, PERAK
- THE NATIONAL ENERGY UNIVERSITY (UNITEN)
- BBA (HONS) IN MARKETING



### Get Involve in Takaful:

- Join Employability Boot Camp by Talent Corporation Berhad
- Attend Sector Focused Career Fair (SFCF) held by UNITEN
- Doing an interview for internship placement with Mr Naim
- Referring internship application with Mr Andy
- Passing interview and aptitude test
- Join SG Takaful in February 2017

### ITINERARY:

- WEEK 1 Visit SG Taman U Agency Offices
  - Training and Sharing Sessions
  - Morning and Weekly Meeting
  - Preparation for Takaful Basic Examination(TBE)
  - SG Takaful Convention at Genting Higland

- WEEK 2 Morning and Weekly Meeting
  - Attend TBE Examination at OUM, Johor Bahru
  - Training and Sharing Sessions
  - Visit Great Eastern Johor Bahru Branch
  - Visit Tanjung Puteri/Menara Pelangi/ Puteri Harbour
  - Attend Monthly Special Takaful Award & Recognitions (MSTAR)

#### ITINERARY:

#### WEEK 3

- Morning and Weekly Meeting
- Training and Sharing Sessions
- Completing TCF e-assessment Takaful
- Visit UTM Skudai
- Cash Flow Game at SG Taman U Agency
- Completing Project 100
- Attend Takaful Business Opportunities Sharing Sessions (TBOSS)

- WEEK 4 Morning and Weekly Meeting
  - Training and Sharing Sessions
  - Doing recruitment through email for career/internship application
  - Presentation i-Great Damai

# Sharing sessions

- 1. Q&A with invited speakers by Mr Hafizul and Mrs Deeyana
- 2. No Magic Just 3V by Mr Roslan Bin Radhuan
- 3. Go Mega Go Big by Mr Andy Lim
- 4. RM38k sharing session by Mr Fahmie
- 5. Motivational sessions by Mr Foo Chong Ho
- 6. Mega Power Closing by Mrs Nur Shaheila Abdullah
- 7. How to Do Referlead by Mr Adib Hamzah
- 8. Takaful Business Opportunities Sharing Sessions (TBOSS) by Mr Saharuddin
- 9. Handling Objections by Mr Azhar
- 10. Motivational session by Mr Masrudin

# SG Takaful Convention at Genting Highland 22-23 February 2017





# SG Takaful Convention at Genting Highland 22-23 February 2017

- New experiences of attending Convention
- Sharing sessions with seniors, so much helpful in doing sales and in handling objections
- Meet new friends and seniors from different branches
- Excitement of getting new knowledge
- Learn a lot about 3V





## New Buddies New Journey







## Visit new places

- SG Taman U
- Great Eastern Johor Bahru
- Universiti Teknologi Malaysia (UTM) Skudai
- Genting Highland
- Tanjung Puteri / Puteri Harbour
- Open University Malaysia (JB Campus)
- Menara Pelangi Johor Bahru



## Why Great Eastern Takaful?

- Trusted names in Takaful industry
- A plan for taking care of you and loved ones
- Great help to choose right
- Great support when it matters
- Great advice because we care



# Appreciation

- Thank you so much to Mr Andy and Ms Violet for giving me such opportunity to be a
  part of this industry, for putting trust and for giving out a ton of knowledge.
- I am spoiled with such a great hospitality and I do enjoy the training since I captured a
  lot of new things in this 4 weeks.
- So much positive vibes and feeling great to be in the right path.
- 'The man who has done his level best is a success, even though the world may write him down a failure' B. C. Forbes