



AVA Wealth Consultancy

15 & 17 & 23, Jalan Kebudayaan 12 Skudai, 81300 Johor Bahru, Johor



INDUSTRIAL TRAINING

Prepared By,
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TARUC

11 Oct 2021 to 17 Dec 2021

A bit about me...

Good Day Everyone!

I am Leona Chuah final year Finance & Investment student from TARUC, Setapak. I am from Puchong and I underwent my 10 weeks industrial training with AVA Wealth Consultancy from 11 Oct 2021 to 17 Dec 2021. Although, the period were a short stretch of of time, I managed to learned many informative knowledge from this internship. I am glad I was blessed to have such kind and warm seniors and interns that enhanced my experience during the 10 weeks.

What I've learned so far...

- 5 Star Planning
- Comprehensive Insurance
- Housing Loan (MRTA v. MLTA)
- Estate Planning

- Debt Cancellation
- Income Replacement
- Will Writing
- Education & Retirement Planning

- Policy Analysis
- Sales Cycle
- S.M.A.R.T Goal
- Handling Objections

Some takeaways...

It seems like I have learned to be more organized through the use of Google Calendar that was used throughout the internship.

A few weeks into the internship, I've gained a degree of confidence boost! This was possible thanks to the workshops and encouragement from my surrounding. I find myself more proactive and sociable.

In this 10 weeks, I was introduced to many amazing individuals, not only do they inspire me, they taught me many things and provide me with guidance whenever I'm in doubt. I am grateful for the encounters and memories I made that would last a lifetime.

Before this, it never occur to me that insurance was such a vital element to financial planning. However, after the internship, I was able to appreciate it's importance and I hope I could cultivate this impression to my friends and family for a better and secured financial planning.

Ah, how fast time flies...

2021-10-22 (Fri) AVA Internship Program



Whenever I look at the photo, I'm astonished to see how much we grew for the past 10 weeks. This bond we create during the internship would remain for as long as we can remember. A new intern came along the way and I wish them well for the rest of the journey.

I loved the charade session, it will be forever engraved in my mind as the fun and laughter were impossible to forget.

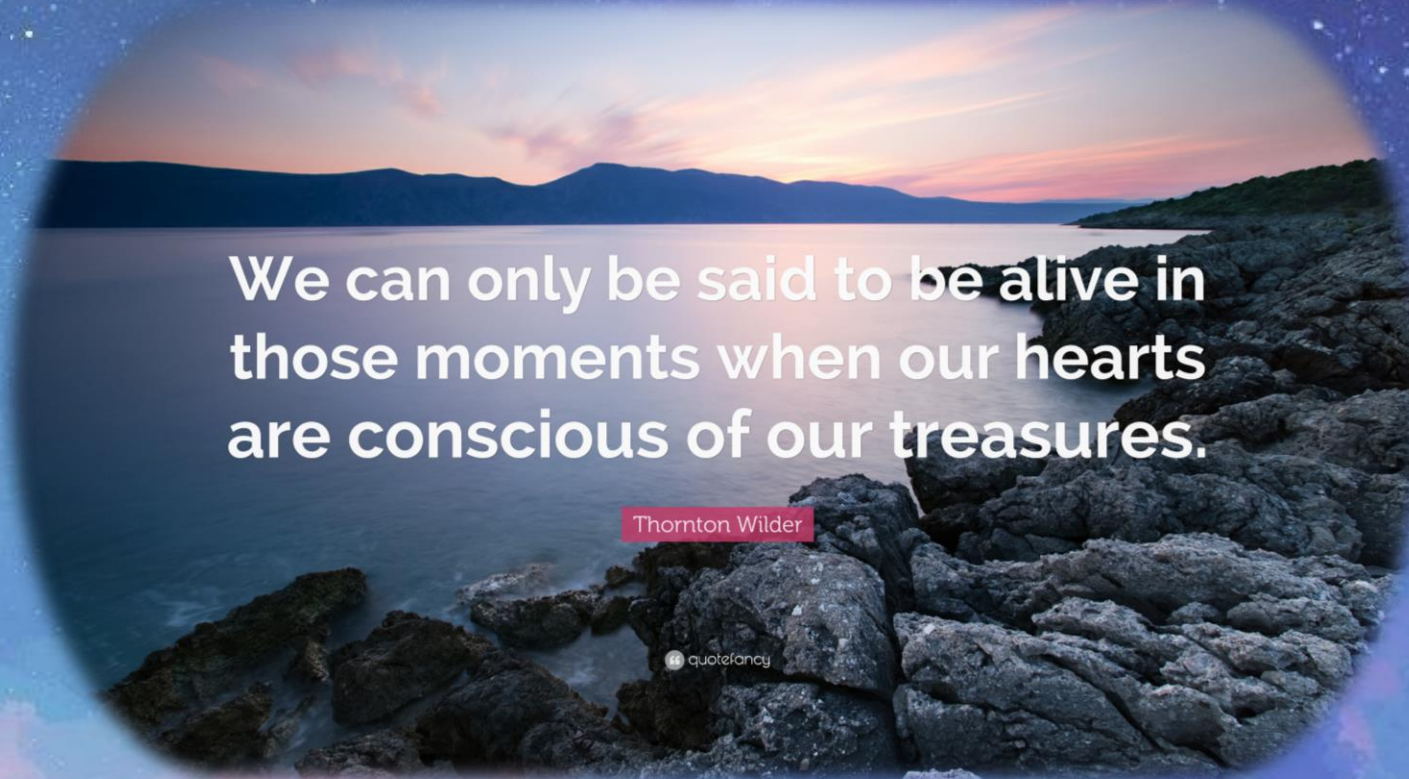


Janda Baik Escape...



A glance into the past..

My gratitude towards you...



We can only be said to be alive in those moments when our hearts are conscious of our treasures.

Thornton Wilder

quotefancy

Thank you for the opportunity given! All that I have learned and achieved cannot be made possible without consideration from Mr. Andy and the AVA planners.