







AVA Wealth Consultancy

AVA INTERNSHIP PROGRAMME CANDIDATE

TESTIMONIAL BY: SUFIA DIYANA

BINTI ABD KARIM

3 DECEMBER 2017- 5 JANUARY

2018



INTRODUCTION

- SUFIA DIYANA BINTI ABD KARIM
- * FROM SIMPANG RENGGAM, JOHOR
- * STUDENT IN DIPLOMA ISLAMIC BANKING
- * INSTITUT SAINS DAN TEKNOLOGI DARUL TAKZIM (INSTEDT)





MY HOPE.....

- WHEN JOINED THIS TRAINING, I HOPE TO LEARN A NEW THINGS AND GAIN MORE KNOWLEDGE THAT I CAN USED IN THE FUTURE SOON ALSO CAN GET NEW EXPERIENCE FROM THIS TRAINING
- SINCE, THAT I HAVE LEARNED ABOUT BASIC OF TAKAFUL, I HOPE I CAN LEARN MORE ABOUT THIS INDUSTRY
- FROM THIS TRAINING, I HOPE THAT I CAN BUILD MY OWN CAREER ALSO TO IMPROVE MY LIFE AND HAVE A FINANCIAL FREEDOM
- I ALSO HOPE THAT I CAN EDUCATE PEOPLE TO HAVE A BETTER FUTURE AND GIVING AWARENESS ABOUT THE IMPORTANCE OF TAKAFUL/INSURANCE

WHAT I DO & WHAT I GET DURING THE INTERNSHIP PERIOD

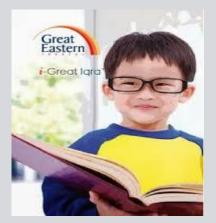
- KNOW AND LEARN ABOUT GREAT EASTERN COMPANY



KNOW AND LEARN ABOUT TAKAFUL BUSINESS AND PRODUCT INFORMATION









- KNOW ABOUT SUPER GROUP AND AVA WEALTH CONCULTANCY



- LEARN HOW TO USE GETBIS, CFF FORM, PROPOSAL FORM AND ESUBMISSION
- LEARN THE TECHNIQUE TO APPROACH AND HANDLING OBJECTIONS (DO BANK ATTACK & ROLE PLAY)



- KNOW AND LEARN ABOUT RHB TRUSTEE



- ATTEND WEEKLY MEETING AND INTERVIEW THE SENIOR



- INSPIRED FROM THE SHARE





PLAY CASHFLOW GAME



VISIT NEW PLACE



VISIT UTM













PUTERI HARBOUR The state of th

M CITY





APPRECIATION

- * THANK YOU SO MUCH TO MR ANDY AND MRS VIOLET FOR GIVING ME SUCH BIG OPPORTUNITY TO BE A PART OF THIS INDUSTRY FOR PUTTING TRUST ON ME.
- * AT THIS OPPORTUNITY I WOULD ALSO LIKE TO THANK YOU SO MUCH TO MR ANDY, MRS VIOLET, MR JOSEPH, AVA WEALTH CONCULTANCY'S STAFF AND OTHER SENIOR FOR THE KNOWLEDGE, ADVICE AND GUIDANCE THAT GIVEN TO ME AND FRIENDS.
- ❖ THANKS A LOT TO MR. ANDY FOR PROVIDING US A PLACE TO STAY DURING OUR INTERNSHIP.
- * THANKS A LOT FOR THE AWESOME TRIP AND FOR THE AWESOME, SWEET AND BEAUTIFUL MOMENTS. I REALLY ENJOYED ..THANK YOU ...

MAN JADDA WA JADDA

SOMEONE WHO ARE REALLY SERIOUS AND PERSISTENT ABOUT HIS/HER DREAM
WILL SUCCEED