AVA INTERNSHIP: THE ROAD TO SUCCESS



GORDON NG JIA WEI

2ND YEAR STUDENT IN B.DEGREE IN CIVIL ENGINEERING (UTHM)

KUCHING, SARAWAK

"To take away other's financial worries and improving life quality."



FIRST CLASS IN 6A CLASS



SELF-INTRO SESSION: MEET NEW FRIENDS ©

5TH JULY: ICE BREAKING SESSION AT NIGHT







6TH JULY: VISIT SG KLUANG FOR PEP YEAR 1 LEAD BY MR ANDY



LESSON LEARNT:

- 4 STAGES TO CLOSE A CASE

- CASH FLOW QUADRANT

VERY VALUABLE CLASS TO ATTEND, FEELING APPRECIATE.

(BMW MEMANG BEST!)

6TH JULY: VISIT SG KLUANG FOR PEP YEAR 1 LEAD BY MR ANDY





8TH JULY (AFTERNOON): ATTEND MIP TALK IN THISTLE LEAD BY MR. ANDY





8TH JULY(EVENING): VISIT R&F PRINCESS







11TH JULY: SECOND WEEKLY MEETING LEAD BY LAI MING DA GSM





13TH JULY: RECEIVE OUR VERY OWN SALES KIT



14TH JULY: ATTEND MDRT LEAD BY MDRT RACHEL NEO



LESSON LEARNT:

- NEVER DO THE THING SAME AS PAST 6
 MONTHS, DO SOMETHING DIFFERENT
- TO BECOME A MDRT, YOU NEED TO BE ATTRACTIVE TO OTHERS AND YOUR STYLES OF WORKING & WALKING (BE MORE CONFIDENT)

"你的梦想很大,你的问题就很小,你的梦想很小,你的问题就很大,"

-RACHEL NEO



15TH & 16TH JULY: CAREER ORIENTATION PROGRAM



LESSON LEARNT:

- **❖ WHY DO PEOPLE AVERSE TO INSURANCE INDUSTRY**
- **❖ THE FUTURE OF INSURANCE INDUSTRY**
- **❖** THE PURPOSE OF LIFE INSURANCE
- How to breakthrough Challenges as an agent

22TH JULY: ATTEND SUPER DAY SOUTHERN REGION



22TH JULY: ATTEND SUPER DAY SOUTHERN REGION



"人生很短,如果不能做到自 心已喜欢做的事,那人生就没有 意义了。"

- GAN HONG HUAT GSM

25TH JULY: 3RD WEEKLY MEETING IN SG TAMAN U





27TH JULY(MORNING): VISIT THE GREAT EASTERN HQ



27TH JULY(NIGHT): VISIT THE ICON CITY & MELAKA



29TH JULY: CASH FLOW GAME IN SG TAMAN U







29TH JULY: VISIT MR.ANDY'S CONDO IN MOUNT AUSTIN & MUSIC JAMMING





1ST AUGUST: MY DREAMBOARD PRESENTATION & NLP CLASS





riendship goal

Before 45 years old

Financial Freedom

NEXT EXIT

Nothing is more important than family



Without dreams,

life would not be complete.

HEALTH IS WEALTH



"To take away other's financial worries and improving life quality."

-Gordon Ng Jia Wei-09 JUL 2017

2ND AUGUST: GRADUATE CEREMONY ©



PRACTICE MAKE PERMANENT,
PERFECT PRACTICE MAKE PERFECT.

- ANDY LIM GSM



