



18-31 July 2016 Intensive Training Testimonial

Before I decided to pursue my career in insurance industry, I had minimum knowledge in both agent job scope and the policies' contents. However, I met Mr. Andy Lim in my university life while I joined an event which held in other university called "Cash Flow Game". The convincing and motivation communication with mr. Andy made my passionate in exploring the insurance industry deeper.

Mr. Andy also offered me the optional internship in July when I had my semester break. It is an opportunity and challenging for me as there are plenty of knowledge that I hold before the training. This training so-called "intensive training" really bring out the effectiveness. In the training, I learned more than other agents in the similar industry due to there are seldom manager willing to provide extra duty for themselves. During the training, I attended several courses which the Great Eastern Company and the Super Group agency provide. However, most of the time I am the advance student in those courses as I was trained before entering the class.

Thus, this is a very effective and motivated training that agent should attend. It creates more understanding of the products and the true meaning of the agents' job. The level and nature of participation was simply exceptional, concrete exercise, concrete examples, excellent analysis and feedback. The time flew by!

-rookie agent Wong Chen Chau, SG Kuching, student in UNIMAS

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